

# Data Mining Tailwinds and Headwinds

Examining Key Drivers for Advancing Data Mining Efficacy and  
Addressing Obstacles for Enhanced Outcomes.



# Foreword

Data mining solutions in payment integrity use sophisticated analysis techniques to uncover patterns and anomalies in large sets of healthcare data, which can indicate as well as predict errors or fraudulent claims.

Historically, data mining efforts were largely manual and reactive. The evolution of data mining powered by technological advancements has continued to transform over the last decade into proactive, efficient, and automated processes. The integration of big data analytics, AI, machine learning, and advanced statistical methods have brought greater precision, speed and success to data mining efforts. Modern data mining can manage complex algorithms capable of identifying past inaccuracies and predicting potential future issues.

This article provides an overview of headwinds and tailwinds related to data mining as it continues to evolve. It emphasizes the need for continuous innovation and adaptability in this transformative data mining era.

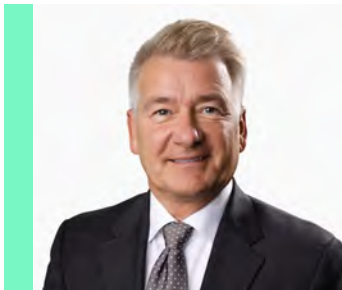
**The 3 tailwinds we see accelerating success in payment integrity include:**

1. Rapid AI / Machine Learning Advancements
2. Increased Digitization and Data Availability
3. Shifting Focus to Prevention

**The 3 headwinds we see that need governance and planning to optimize success include:**

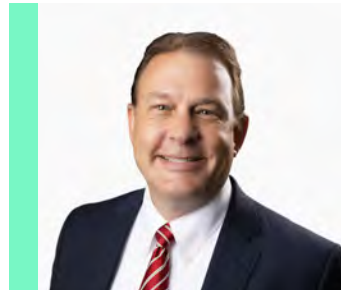
1. Data Management
2. Regulatory Challenges
3. Growing Healthcare Claim Complexity

Additionally, in this article we share CERIS data mining findings to illustrate the types of patterns we have recently uncovered. Our focus is to deliver information that drives enhanced payment integrity success in the market.



**Greg Dorn**

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# Data Mining Tailwinds

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Digital data mining transformation has ushered in significant tailwinds from the exponential increase in data digitization and availability to automating and analyzing those new data sets. This upsurge in accessible healthcare data has provided payers with valuable resources to be mined for insights, and AI allows for a more profound understanding of patterns and anomalies that could indicate aberrant billing patterns or errors in claims. As Electronic Health Records (EHRs) become ubiquitous and interoperability between diverse health IT systems improves, data mining tools have become more sophisticated. They can now extract additional valuable insights from vast quantities of data and apply predictive analytics to preempt potential payment inaccuracies. This digital bounty is powering a new era in payment integrity marked by enhanced efficiency, accuracy, and a proactive stance - ultimately contributing to healthcare sustainability and better outcomes. Below is a look at key factors propelling data mining tailwinds.

## Rapid AI / Machine Learning Advancements

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AI and machine learning, in particular, has been a game-changer. Emerging machine learning models are increasingly capable of identifying more complex patterns. They also continue to improve the accuracy and effectiveness of detecting anomalies. Additionally, they can handle unstructured data, such as physician notes, and integrate them into the analyses, providing a more comprehensive view.

Another significant technology is Natural Language Processing (NLP). NLP allows for the extraction of relevant information from free-text fields within data sets, which was previously a significant challenge. This capability has added a new dimension to analyses, enabling a more nuanced understanding of claims within the appropriate context.

Blockchain technology is also emerging as a potential tool in payment integrity. Its ability to provide a secure, transparent, and immutable record of transactions could play a vital role in ensuring the accuracy of claims in the future. Blockchain's decentralized nature could offer a new way of managing and verifying healthcare transactions - exponentially reducing aberrant billing practices and errors.

As technology continues to advance, data mining solutions can continually become more sophisticated, further enhancing the ability to maintain payment integrity in an increasingly complex healthcare landscape.

**Emerging Tech Continually  
Enhances Complex Pattern  
Detection.**

## Increased Digitization and Data Availability

The digital transformation in healthcare has led to an abundance of data which can be mined for insights. The digitization of healthcare information goes beyond just medical records and EHR integration and includes everything from pharmacy records and laboratory results to wearable health technology outputs and gene sequencing data. The result is a rich, multidimensional matrix of information to be analyzed for a wide array of insights.

Data mining technologies have matured to sift through large volumes of data to extract meaningful patterns. The increase in digital records available means payers can now access real-time data, offering up-to-the-minute insights into patient care and claims. This immediacy of big data access gives payers the ability to conduct more timely and accurate audits, identify aberrant billing patterns quickly, and even intervene in real-time as anomalies are detected.

When discussing the digitization of data, we should also recognize the important role of cloud computing in data mining. The scalability and flexibility offered by cloud platforms have enabled the handling of these vast datasets and complex computing tasks, which were previously unfeasible for many organizations. This technological leap has advanced data mining capabilities, making them more accessible to payers and providers.

Initiatives by state and federal government to combat healthcare fraud also actively encourage the use of advanced data mining techniques, which further propels digitalization and data availability forward. The commercial market push for interoperability in healthcare IT systems has also fueled the availability of data as well. These stakeholder priorities make data mining advancements crucial.

**As payers begin to leverage these larger data sources, we have found the following strategies are crucial to success:**

1. Identifying the Right Data Sources - Utilizing comprehensive and relevant data sources is key to ensuring the effectiveness of data mining efforts.
2. Ensuring Data Quality and Integrity - Implementing rigorous data quality checks is vital for maintaining the reliability of data mining processes.



## Shifting Focus to Prevention

The technology advances discussed above have also been instrumental in the ability to shift focus from post pay to prepay. Advancing data models are more frequently being executed for predictive adjudication at the time of provider billing. The outcome of prediction is validated against all outputs along the pipeline.

Earlier data mining methods available were primarily retrospective, analyzing claims after payment to identify anomalies. With modern approaches, we have the ability to flag potentially problematic claims before payment is made. This shift not only helps in reducing the amount of improper payments but also in streamlining the claims processing workflow, and setting appropriate flags and processes along the adjudication process - all leading to cost savings and increased operational efficiency.

Integrating disparate data sources is also a notable advancement that drives the focus on prevention. Earlier, prepay data mining efforts were often limited by data availability. Today, data integration and improved interoperability make it possible to use data in a holistic way.

**Tech advances allow data models earlier in the claim lifecycle.**

## Data Mining Headwinds

With the tailwinds noted above come challenges to manage and integrate new tech, larger data sets, and the movement of processes further up in the claims lifecycle. To utilize tailwinds in their favor, payers have to overcome the challenges around managing new data sets, the increasing complexity of healthcare claims, and the regulations around them. Significant headwinds that can impact the data mining process include the various treatments and procedures, intricate coding systems, and the nuances of various insurance plans. With the aim of maintaining payment integrity, payers face the challenge of sifting through this complexity to uncover discrepancies and potentially fraudulent patterns. Below are three common headwinds we see occurring that payers are addressing to keep up with the latest advancements.

### Data Management

With the increase in data sources and their availability come challenges with ensuring data privacy, securing sensitive information, and managing the sheer volume of data. Payers are realizing the need to modify data governance and cybersecurity measures to address these challenges. The handling of sensitive patient data demands stringent data security measures, and breaches can lead to trust deficits and severe legal repercussions, as well as large setbacks in payment integrity.

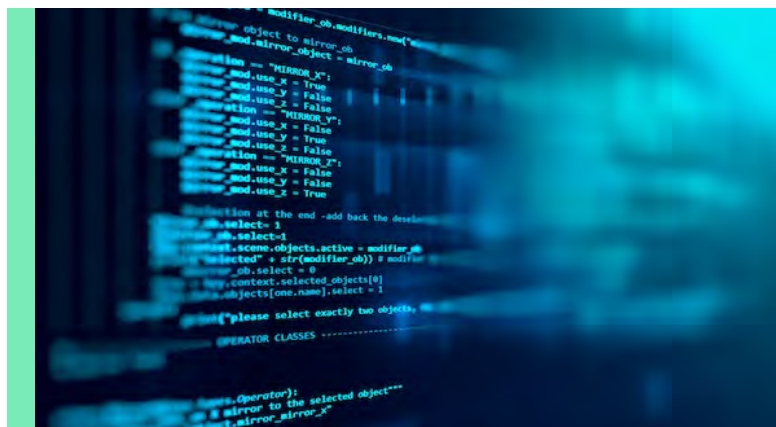
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A strategic data governance program ensures there is clear accountability and management of data quality, accessibility, and usability. This governance is critical in maintaining the integrity of data mining efforts, ensuring that data is reliable and used in compliance with data regulations. Implementing rigorous data quality checks is also vital for maintaining the reliability of data mining results.

Cybersecurity measures are equally important. As data becomes more digitized and centralized, the risk of breaches increases. Payers continually look at state-of-the-art security protocols, including encryption, access controls, and continuous monitoring, to protect sensitive health information as techniques to access data illegally get more and more sophisticated.

Combining data from various sources can also lead to data compatibility, quality, and integrity issues. Also, the sheer volume of data presents challenges in terms of storage and analysis. Cloud computing is beginning to play a more pivotal role, offering scalable storage solutions and powerful computational capabilities to process and analyze large datasets efficiently.

Being able to effectively utilize comprehensive and relevant data sources in a secure, robust environment is key to ensuring the effectiveness of data mining efforts.



## Regulatory Challenges

The ever-changing landscape of healthcare regulations requires payers to continually adapt their data mining methodologies to remain compliant. Regulatory changes can create tailwinds for payers but are often seen as headwinds for data mining processes in payment integrity for several reasons:

- 1: Cost to Comply:** Each new regulation can introduce a need for changes in data handling, structure, and processing, which require significant investment in system updates, training, and sometimes even changes in hardware or software infrastructure.
- 2: Adaptation Time:** When regulations change, organizations need time to adapt. This period of adaptation can lead to slowdowns in data mining operations as systems and processes are updated to comply with new rules.
- 3: Changing Standards:** As regulatory standards evolve, particularly with the increased focus on patient data privacy, the methodologies and algorithms used for data mining must also evolve. This can mean abandoning or substantially modifying existing data mining models, which were designed under previous regulatory standards.
- 4: Data Access Limitations:** Some regulations may restrict access to certain types of data or impose conditions on the use of data, which can reduce the volume and variety of data available for mining. This restriction can impact the effectiveness of data mining efforts since comprehensive data is critical for accurate analytics.
- 5: Reporting Requirements:** New regulations may require additional reporting and disclosure regarding data mining practices and results. These requirements can increase administrative burdens and divert resources away from core data mining activities.

Overall, regulatory changes require organizations to be agile and resourceful in adapting their data mining practices. While they can be seen as headwinds, these regulations also serve important purposes in protecting patient privacy and maintaining the integrity of healthcare systems. Balancing the benefits of data mining with its ethical and legal responsibilities is a complex but essential part of the system. Organizations that can navigate these regulatory headwinds can effectively gain a competitive advantage by leveraging the trust and reliability that come with it.



## Healthcare Claim Complexity

Healthcare claims are inherently complex and multifaceted, making it challenging to identify discrepancies and aberrant billing patterns accurately.

The complex nature of claims directly impacts data mining efforts aimed at ensuring payment integrity. High volumes of data and intricate claim details can obscure aberrant billing activities and lead to false positives, undermining trust in the system. Advanced analytics are crucial in this environment because they parse through the complexity to find genuine instances of discrepancies and aberrant billing practices. However, the potential for errors is heightened, and the consequences of errors become more significant as the claim data gets more complicated.

Every claim can be an intricately woven thread of clinical data, procedural codes, and patient information. The diversity of treatments and procedures, each with its corresponding codes and modifiers, adds layers of complexity. The coding systems themselves, such as ICD-10, CPT, and HCPCS, are vast and constantly evolving, necessitating continuous education and updates for those responsible for claims processing. The billing processes further complicate matters with their distinct requirements for different insurance plans and payer specifications.

The sophisticated nature of healthcare requires advanced measures to detect and prevent discrepancies within complicated claim files. Identifying aberrant billing patterns amidst legitimate claims requires a delicate balance of technology and expertise. Algorithms designed to detect anomalies must be continually refined and sensitive enough to flag potential fraud without falsely flagging legitimate claims, while expert analysts must discern the intent and context that the algorithm might miss.

**Sheer data volume of clinical, procedural, and patient info adds complexity requiring advanced tech to eliminate false flags.**



To manage these complexities, payers are increasingly relying on specialized software solutions that can navigate the labyrinth of healthcare billing. Machine learning techniques are becoming instrumental, learning from patterns and improving over time to better identify aberrant billing practices and ensure accurate payments. By embracing such technologies and continuously refining their approaches, payers can maintain the integrity of healthcare claims processing, even as the complexity of the system continues to grow.



# CERIS Data Mining Sample Findings

See CERIS case examples below demonstrating significant improvements in detecting and preventing improper payments through data mining.

## Data Mining Sample Findings 1



CERIS client has a policy stating ancillary items such as supplies and equipment are included in the payment of the primary service.



Client's providers are billing ancillary items individually that should have been billed together, thus causing overpayments to the providers.



**CERIS identified the errors and helped the client recover approximately \$1.3 million on 450 claims.**

## Data Mining Sample Findings 2



CERIS client contracting and member plan documents support only reimbursing inpatient provider bills and should not pay outpatient bills falling within the inpatient admission.



Client's providers are billing outpatient services separately while a member is inpatient, creating overpayments to the providers.



**CERIS identified error and helped client recover approximately \$1 million on 400 claims.**

## Data Mining Sample Findings 3



CMS policies state that pre-operative, intra-operative, and post-operative services routinely performed by the surgeon or by members of the same group with the same specialty are included in the reimbursement for the surgical procedure performed.



Client's providers are billing professional services separately from the global surgical procedure that was performed, creating overpayments to the providers.



**CERIS identified errors and helped clients recover approximately \$800K on 8,000 claims.**

# Conclusion

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Data mining in payment integrity is a dynamic and essential field for healthcare payers. By embracing advanced technologies, focusing on predictive analytics, and ensuring compliance and data security, payers can not only combat aberrant billing patterns and errors effectively but also pave the way for more efficient and accurate payment systems in healthcare.

**CERIS has partnered with payers across the nation to support their payment integrity program and help them advance where they are in their journey.**

Visit [CERIS.com](https://www.ceris.com) to Learn More!